

# NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

## TEA MARKET REPORT – Sale 14 held on Monday, 11<sup>th</sup> August, 2025

**CTC LEAF:** 54,162 packages of tea on offer met with a fair demand which slackened as the sale progressed.

**BROKENs:** Large Broken's met with fair interest but prices were easier than last. Smaller Broken's were fairly well supported at around last levels with only a few lines tending dearer. Plain teas once again met with a discriminating market and there were many withdrawals. BLF teas continued to meet with quite a good demand but there were more withdrawals this week.

**FANNINGS:** Good liquoring Fannings were in fairly good demand but were easier towards the end. Medium and plain types continued to meet with a discriminating market and prices dropped further with more withdrawals. BLF teas continued to meet with quite a good demand but there were more withdrawals this week.

**DUST:** 13,541 packages of tea on offer met with a fair demand with more withdrawals than last. Good liquoring Dusts were sold at easier levels and had few withdrawals.. Mediums were also an easier market with Tk.5/- to Tk.8/- less than last. Plain and BLF Dusts were an easier market and saw fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** There was more tea on offer this week and initially there was fair competition for good liquoring types which were fairly firm but these eased further with the progress of sale. Blenders lent a good support but owing to less competition from the Loose tea buyers particularly from the latter half of the sale and rates declined steadily.

Dusts were again an easier market.

Our Catalogue: (Sale 14) Avg : Tk 247.12, Sold 70.58% ,  
(Sale 13) Avg : Tk 249.74 , Sold 73.15%

### Quotations – This Week – (In Taka)

Broken's	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	255-260	255-265	Best	250-255	250-260	PD	245-280	245-276
Good	248-253	250-254	Good	246-249	248-250	RD	245-330	215-337
Medium	246-248	247-250	Medium/ Plain	245-247	246-247	D	245-350	218-273
Plain	245	245			245	CD	220-289	247-345
BLF	185-220	185-220	BLF	185-224	170-225	BLF	220	215-232

Exchange Rates 11<sup>th</sup> August, 2025 Sterling Pound 1617182 Dollar: Tk. 121.1000

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Broken's	Ruthna	BOP(S)	10	376/-	GT
Fannings	Ruthna	OF	10	332/-	Shati
Clonal Broken's	Kedarpur/Ruthna	GBOP(BT1)/GBOP	20	345/-	AKT/Shati
Clonal Fannings	* Madhupur	PF(BT1)	20	336/-	Ali/AKT
PD/RD	Ruthna	RD	10	300/-	Shawon
Clonal PD/RD	* Madhupur	RD(BT1)	10	330/-	AKT
D	* Monipur	D	10	279/-	Ispahani
Clonal D	* Madhupur	D(BT1)	10	350/-	Shawon
CD	Ruthna	CD	10	294/-	AL-Amin
Clonal CD	Kaiyacherra Dalu	CD	10	310/-	Mintu

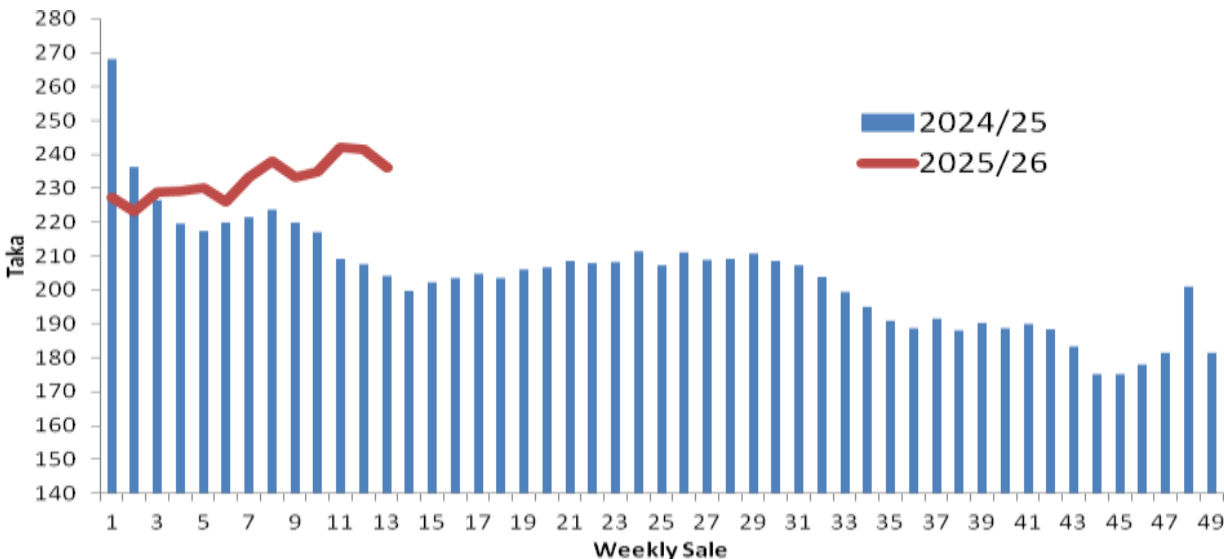
\* Above price(s) realised in our catalogue

### Offerings

This Sale (Sale 14)					Next Sale (Sale 15)			
Season 2025-26			Season 2024-25		Season 2025-26		Season 2024-25	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	54,162	2,702,683.8	65,716	3,279,228.4	51,058	2,547,794.2	45,763	2,283,573.7
Dust	13,541	675,695.9	14,045	700,845.5	13,219	659,628.1	11,072	552,492.8
Total	67,703	3,378,379.7	79,761	3,980,073.9	64,277	3,207,422.3	56,835	2,836,066.5

### Chittagong Auction Average - Sale 13

(Season 2025/26): Tk 236.26 & (Season 2024/25): Tk 204.24 & (Season 2023/24) :Tk 208.58



Chittagong Auction Statistics - Sale: 13										Updated on: 11th August 2025		
Quantities of Teas Sold & Average Prices Realised												
For the Sale					Up-to-Date Sale							
Category	Season 2024/25		Season 2025/26		Season 2024/25		Season 2025/26			(+/-) Season 2024/25		
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,574,535.6	201.95	1,955,233.6	236.88	13,553,852.5	77.5%	215.79	16,533,646.9	79.45%	232.74	2,979,794.4	16.95
CTC DUST	400,184.2	215.80	525,799.3	248.16	3,800,791.0	22.5%	232.47	4,988,485.3	20.28%	252.97	1,187,694.3	20.50
Sub-Total	1,974,719.8	204.76	2,481,032.90	239.27	17,354,643.5	99.9%	219.44	21,522,132.2	99.73%	237.43	4,167,488.7	17.99
Orthodox	-	-	-	-	302.6	0.0%	1,061.43	8.0	0.00%	800.00	-294.6	-261.43
Total	1,974,719.8	204.76	2,481,032.90	239.27	17,354,946.1	99.9%	219.46	21,522,140.3	99.73%	237.43	4,167,194.2	17.97
Green Tea	29.1	1,500.00	24.4	1,301.23	1,280.8	0.0%	922.77	2,300.6	0.00%	759.67	1,019.8	-163.10
Olong Tea	-	-	-	-	-	0.0%	-	-	0.00%	-	0.0	0.00
Yellow Tea	-	-	-	-	49.1	0.0%	1,228.71	-	0.00%	-	-49.1	-1,228.71
White Tea	-	-	-	-	-	0.0%	-	-	0.00%	-	0.0	0.00
Total	1,974,748.9	204.78	2,481,057.3	239.28	17,356,276.0	99.9%	219.51	21,524,440.9	99.74%	237.48	4,168,164.9	17.97
Other (s)	14,071.3	129.38	94,510.3	157.10	186,285.0	0.1%	119.36	943,974.6	0.26%	150.64	757,689.6	31.28
G.Total	1,988,820.2	204.24	2,575,567.6	236.26	17,542,561.0	100.0%	218.45	22,468,415.5	100%	233.83	4,925,854.5	15.38

Buyer Purchase Analysis												
For the Sale						Up-to-Date Sale						
Buyer	Season 2024/25		Season 2025/26		Season 2024/25		Season 2025/26		(+/-) Season 2024/25			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	-	-	-	-	6992.0	0.02%	220.43	152,013.4	0.27%	107.10	145,021.4	-113.33
Internal	1,988,820.2	204.24	2,575,567.6	236.26	17,535,569.0	99.98%	218.45	22,316,402.1	99.73%	234.70	4,780,833.1	16.25
Grand Total	1,988,820.2	204.24	2,575,567.6	236.26	17,542,561.0	100%	218.45	22,468,415.5	100%	233.83	4,925,854.5	15.38

Crop of Major Tea Producing & Exporting Countries										
For the Month						Up to Month				
Country	Month	2023	2024	2025	(+/-) 2024	2023	2024	2025	(+/-) 2024	
Bangladesh *	May	8.17	4.77	8.64	3.9	15.71	11.46	12.60	1.14	
North India	May	102.1	79.24	104.37	25.1	234.3	192.2	240.29	48.11	
South India	May	25.7	13.92	26.23	12.3	85.6	75.18	95.93	20.75	
All India	May	127.8	93.16	130.60	37.4	319.9	267.36	336.22	68.86	
Sri Lanka	May	26.5	24.58	25.36	0.8	111.1	104.40	113.96	9.56	
Kenya	April	49.5	53.85	51.78	-2.1	167.6	222.61	188.69	-33.92	

Source: Bangladesh Tea Board and International Tea Committee's Monthly Statistical Bulletin

## OTHER MARKETS

### KOLKATA SALE 32- 5<sup>th</sup> 6<sup>th</sup> & 7<sup>th</sup> AUGUST, 2025

There was good demand. Best and good liquoring Assams saw a decline in levels and were easier, especially the fannings. Medium Assams were barely steady to irregularly easier. Dooars continued to be easier, whilst plainer Dooars witnessed withdrawals due to lack of suitable bids. Dust: Good Demand. Good liquoring Assams were irregularly easier. The remainder followed a similar trend. Western India buyers and Hindustan Unilever were active in both segments, primarily on brighter liquoring Assams. M/s Tata Consumer Product Limited showed some interest on plainer Dooars. Local buyers operated on grainy, clean teas. Exporters operated on bolder broken.

Tea Category	Price Range (USC/kg)
BEST ASSAMS	388-457
GOOD ASSAMS	297-366
MEDIUM ASSAMS	171-240
GOOD DOOARS	297-320
MEDIUM DOOARS	183-263
PLAINER DOOARS	114-149

### COONOOR SALE 32- 8<sup>th</sup> AUGUST,2025

The total CTC leaf teas sold this week was 77.08%(1269231.05kgs) of the total offering of 1646701.52Kgs DEMAND: - Good demand. MARKET: - Erratic price pattern continues to persist on the best, good & better medium category teas with irregular prices closely following quality. Better medium teas sold at firm to dearer prices especially on some select medium broken. Medium sorts continue to sell at steady levels. Plainer sorts were barely steady to dearer especially on the blacker types. BUYING PATTERN: - Major blenders along with the Western India packer lent fair support. Major blenders picked up50.05%of the CTC Leaf sold. Local & regional packers continue to be active on the best and good liquoring sorts. Internal buyers were once again choosy. Russian and CIS exporters along with the Middle east shippers continued to be active. Iraqi shippers were fairly active.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Broken	201	149-174	102-126	95-101	81-94
Medium Broken	213-280	153-207	104-120	95-104	86-94
Smaller Broken	232-287	177-184	104-118	95-104	83-94
Fannings	206-258	177-202	109-155	91-107	80-89

### MOMBASA SALE 31- 4<sup>th</sup> & 5<sup>th</sup> AUGUST, 2025

There was fair demand for the 164,390 packages (11,151,998.00 kilos) available in the market with 41.03% unsold

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	270 – 540	296 – 357	250 – 322	270 – 372
Good	250 – 306	280 – 325	250 – 301	264 – 301
Good Medium	230 – 323	284 – 311	250 – 276	259 – 320
Medium (KTDA)	170 – 202	170 – 262	180 – 231	180 – 266
Medium (Plantations)	157 – 211	170 – 202	150 – 184	159 – 181
Lower Medium	126 – 166	128 – 178	127 – 171	127 – 164
Plainer	090 – 130	080 – 124	082 – 127	089 – 124